





## Addicted2Dirt PR & Media Management

**Personal & Powerful Dirt Motorsports Public Relations** 

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- addicted2dirtpr.com



### Thank you for your interest in Addicted2Dirt PR and Media Management (aka A2D)!

We would like to provide you with more information to consider about how we can help you and your team increase your visibility and present a polished, professional image that is desired by potential marketing partners. Our mission is to provide personal and powerful dirt motorsports public relations.

### About us

- A2D provides professional-grade exposure for you, your team, and your marketing partners through a variety of tools and content. Full details under Services on the next page!
- In addition to our website, which is full of useful information, we have a presence on Facebook, X (formerly Twitter), Instagram, YouTube, Threads and TikTok, where we publish a variety of content to keep fans informed about your story, schedule, results, and marketing partners.
- We are always open to creative ideas and opportunities, so don't be afraid to discuss your ideas, and vision with us!

### <u>Visibility</u>

- Press releases, race recaps and stories are published on our website, shared via A2D social media, and shared to numerous special interest Facebook Groups dedicated to dirt track racing. Teams can share our posted releases to their social media accounts and any additional desired outlets, or A2D can do that for you if you arrange social media support with us.
- Our press releases are also sent to numerous media outlets & websites.
- Our reach statistics continue to grow rapidly since we started in February 2020:
  - Our website received visitors from 10 countries and netted over **37,000 views** by **nearly 30,000 unique visitors** so far in 2023.
  - Our combination of social media outlets, website and email newsletter provide a total reach of over 400,000 people per year.



### Available Products & Services

- **Press Releases** Our press releases keep fans and partners up to date with your race team. We add a personal touch that helps engage readers with your team's story.
- Social Media Mgmt We leverage social media channels for partner promotion and team updates with a
  professional touch
- **Marketing Videos** We have a top-notch video production partner who we can leverage to produce a professional grade tool that allows you to show potential partners why they should work with you.
- **Marketing Presentations** We can create high quality digital or print presentations that help you show potential partners how they will benefit from partnering with and advertising through your team.
- **Info-graphics** Promote partners and keep fans informed of your schedule with a visual for social media!
- Interviews & Appearances Connect you with podcasts, radio shows and other interview opportunities to promote yourself and your partners!
- MyRacePass Profile Management Take advantage of the entire MRP network for maximum exposure
- Website Development via MyRacePass Showcase your sponsors, inform your fans, show off your racing history and biography, and display your season schedule.
- **Drop-Ship Apparel via MyRacePass** Do away with spending thousands up front and being stuck with unsold inventory!
- Hero Cards Take care of those young fans by having a hero card ready to autograph for them!
- **Partner Thank You Letters** Say a simple 'thank you' to your partners and supporters with a professionalgrade letter that shows them you handle every detail with the highest quality.
- **Media Sheets** Distributed to tracks, series and media to ensure they have the information to promote you and your partners accurately at the track and in the media.
- **Email Marketing** Send press releases, schedules and other insider team info directly to your partners and fans email inbox!

On the following pages, you will find samples of many of our products and services. We encourage you to browse our website to learn more and see the quality of our press releases and email newsletters (in the Pit-Side Report archive).



### Packages & Pricing

- Race Teams We have packages at any level to match your needs! Please see the price matrix below for our available services and package options for Drivers/Teams.
- Businesses Please contact us for customized services and pricing.
- Invoices are emailed monthly at the end of each month in which services were provided.
- Easy, online payment methods are available (Bank ACH, Visa, Mastercard, Discover, Apple Pay, PayPal and Venmo). Checks and cash are also accepted.

Addicted2Dirt PR's 2024 Driver/Race Team PR Packages	Bronze	Silver	Gold	Platinum
PRESS RELEASES				
press releases - monthly	included			
provide driver/team fact sheet to tracks and series (includes personal info, career highlights, partner info, etc.)	included	included	included	included
inclusion of press releases, partner promotions & team schedule in A2D's Pit-Side Report email newsletter	included	included	included	included
Link from A2DPR.com to your online presence	included	included	included	included
inclusion of driver/team primary partners in rotating partner spotlights on A2D social media	included	included	included	included
manage driver profile on MyRacePass, including upload of press releases	included	included	included	included
press releases - weekly as needed		included	included	included
SOCIAL MEDIA				
create weekly/raceday schedule/info-graphics		included	included	included
content creation on driver/team social media			included	included
MARKETING				
produce highlight reel, interview, etc. videos				included
create driver/team <b>media kit</b> /marketing presentation (digital & print)				included
addition of driver/team media/info page to A2DPR.com				included
seek out and negotiate with potential marketing partners [A2D will receive a 10% commssion]				included
coordinate promotional appearances				included
Monthly Package Cost:	\$150	\$300	\$400	\$500
	contract minimum length is 8 months			

Addicted2Dirt PR's 'Pick N Choose' Services	Cost
manage team email audience & campaigns (paid monthly)	\$50/month
manage team email audience & campaigns (paid annually)	\$500/year
custom thank you letters for marketing partners	\$50/half dozen
create weekly/raceday schedule/info-graphics	\$10-\$25/each
create driver/team media kit/marketing presentation (current A2D PR client)	\$100/each
create driver/team media kit/marketing presentation (non A2D PR client)	\$150/each
8.5"x5.5" 2-sided hero cards design & print	contact us for pricing
create driver/team marketing video	contact us for pricing
websites designed and built by MyRacePass	see websites brochure
dropship apparel by MyRacePass	contact us for pricing
marketing print products (e.g. banners, flags, etc.) by MyRacePass	contact us for pricing

Please contact us via email or phone if you have questions. We will be happy to discuss how we can help you! Thank you for your time and consideration!

Sincerely,

**Rich Watts** 

# **Press Releases**

#### LATEST NEWS



ABR Addressing Motor Issues, Looking for Qualifying Speed in 2024 ③ November 22, 2023 ABR Addressing Motor Issues, Looking for Qualifying Speed in 2024 Read More



Kyle Reinhardt Showcased Abilities on and off the Track During Successful 2023 Season ③ November 17, 2023 Kyle Reinhardt showcased his abilities on and off the track during a successful 2023 season... Read More



Audition Aced: Justin Henderson Secures Kreitz Racing Ride for 2024 Racing Season © November 10, 2023 Audition Aced: Justin Henderson Secures Kreitz Racing Ride for 2024 Racing Season Read More



Kody Hartlaub's Successful 2023 Could Be a Turning Point in Young Career © November 7, 2023 Kody Hartlaub's successful 2023 season could serve as a turning point in the Pennsylvania driver's... Read More



### Kyle Reinhardt Showcased Abilities on and off the Track During Successful 2023 Season

November 17, 2023 / in Kyle Reinhardt, Sprint Cars / by mraddicted2dirt

New Oxford, PA – November 17, 2023

by Addicted2Dirt PR & Media Mgmt

Photo Credit: Derick Kriner Photography

Kyle Reinhardt approached the 2023 season as a rebuilding year. With fewer resources at his disposal, than he had during the previous two seasons, the plan was to focus on Central Pennsylvania and other key events that made the most sense for his team.

His goals were to perform at the highest possible level on the track and work hard off the track to find partnerships that would allow him to expand his schedule.

# **Social Media Mgmt Partner Promotion and Team Updates**



**Kyle Keen Motorsports** Published by Rich Watts ② · November 21 at 8:43 AM · 🕤

#### PARTNER SPOTLIGHT! HRF Heishman Racing Fuel

HRF delivers high quality pure untouched Methanol to the customer for racing applications.

Call them today at (717) 226-1814!





Kyle Reinhardt October 28 · 🕥

WINNER WINNER! Kyle gets it done tonight at Bridgeport and collects the \$15k at Oktoberfest!

That's win #3 on the season! Huge thanks to Capitol Renegade, Coors Banquet, Ace Distributing and Henry's Wrecker Service!

#### Jeremy Zarfos Photography



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# **Marketing Videos**





# **Marketing Presentations**

## DID YOU KNOW?

Over 90% of fans will support a dirt racing sponsor's products or services over others.

Dirt track racing is the most common form of auto racing in the U.S.A. Across the country there are more than 80,000 drivers racing on dri in front of nearly 1.3 million fans every weekend. That represents 52 million dirt track tickets each year. That's more than the NBA, NFL NHL & NASCAR combined!

In addition, live streaming services and social media channels dedicated to the sport have evolved the racing community into a global one. Fons watch, follow and communicate with drivers in other states and countries, which equates to a very broad exposure for sponsors.



#### *IS GROWING YOUR LOYAL CUSTOMER BASE A PRIORITY FOR YOUR COMPANY?*

ZACH NEWLIN RACING CAN OFFER YOU AN AFFORDABLE AND EXCITING WAY TO ACCOMPLISH YOUR GOALS!





#### REACHING POTENTIAL CUSTOMERS THROUGH MOTORSPORTS

#### Target Audience

- Today's dirt racing culture has evolved right along with technology. Partners are not just marketing to local fans who attend racing in person, they are reaching thousands of fans who spend hours every week watching live streams and reading content online.
- Fans of dirt track racing have a proven history of being very loyal to the brands and businesses who support the racing community.

#### **Unique Marketing**

- Promotion of your company via press releases and social media
- Market your product to potential customers at the racetrack and other appearances
- Fans at the track and online will see yo company name & logo on the
- VIP experiences at the track for clients and/or employees
- Attract customers by having the car and/or driver appear at your business
- Team members can wear your company's apparel at the track
- Your company will be advertised by announcers during racing and by the team during interviews

### ACH NEWLIN RACING CAREER

HIGHLIGHTS



#### <u>410 Sprint Car</u>

- 2021 Qualified for first career World of Outlaws A-main at Port Royal
- 2020 and 2021 Labor Day Clas Hard Charger at Port Royal Speedway

#### 358 Sprint Car

 2020 Williams Grove Speedway Rookie of the Year
 2020 Feature Winner at Williams Grove Speedway
 8 top-ten and 4 top-five finishes in just 11 races at Williams Grove Speedway in his first season (2020)



#### <u>305 Sprint Car</u>

- 2-time PA Sprint Series (PASS) Champi (2015 & 2018)
- 2-time PA RaceSaver IMCA Champior (2015 & 2018)
- Champion (2016, 2017, 2018 & 2019) 15 wins and 100 top-ten finishes from 2016-2019

# **Info-Graphics**



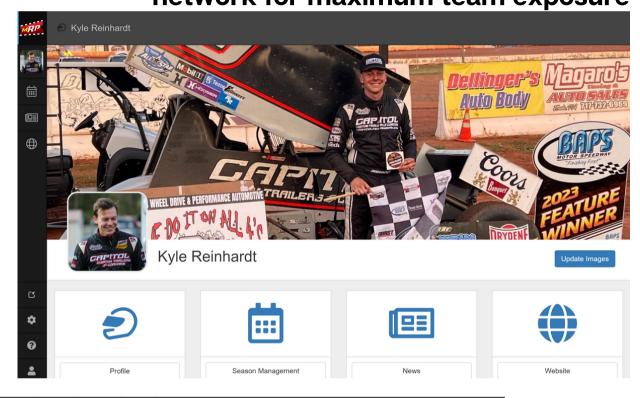
# MyRacePass Websites

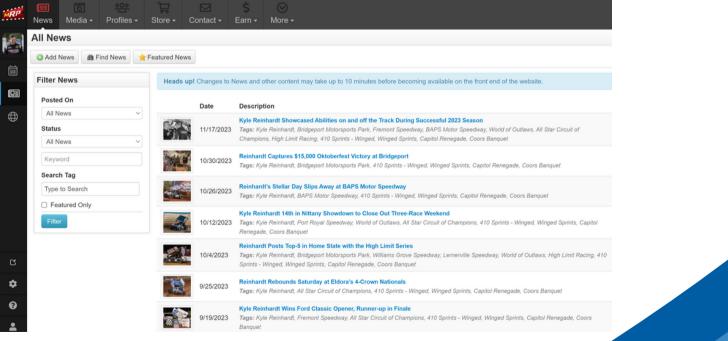






# MyRacePass Profile Mgmt to take advantage of the entire MRP network for maximum team exposure





# **Hero Cards**



# Season-End Partner Thank You Letters



With the 2022 racing season behind us, I wanted to take a moment to thank you for your support of our team!

Thanks to your involvement, we were able to perform at a high level consistently all season long, achieving 19 top ten finishes in 23 races.

That consistency led to finishing second in the 358 sprint car championship points at Lincoln Speedway and the 358 Summer Series. At Williams Grove Speedway we won the Rookies of the Year award while finishing fifth in points.

We have done our best to represent your business with class and promote it at the high level it deserves.

We look forward to growing our partnership in a way that leads to victories for everyone involved.

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Sincerely,

Kody Hartlaub

12

# Media Sheets Distributed to tracks, series and media

### MEDIA SHEET: Please find below information for your organization's announcers and/or public relations staff for our client for the 2024 season. If you have any questions, please contact us.

TEAM:	TREVER FEATHERS RACING		REVER FEATHERS IS A CHAMPIONSHIP WINNING DIRT LATE MODEL DRIVER FROM WINCHESTER, VA., RACING			
DRIVER:	TREVER FEATHERS	IN THE MID-ATLANTIC REGION WITH ASPIRATIONS TO TOUR WITH A NATIONAL SERIES. TREVER IS A THIRD Generation Racer, succeeding grandfather wayne feathers and father, bo feathers, who won				
CAR #:	20		IVE WINCHESTER SPEEDWAY TRACK TITLES AND MORE THAN 100 FEATURES FROM 1986 TO 2012.			
AGE:	31	CAREER HI	IGHLIGHTS:			
HOMETOWN:	WINCHESTER, VA	SINCE HIS FIRST FULL SEASON IN 2010, TREVER HAS COLLECTED 2 TRACK CHAMPIONSHIPS AND				
RESIDES:	WINCHESTER, VA	42 TOTAL LATE MODEL WINS, INCLUDING VICTORIES AT WINCHESTER (VA), PORT ROYAL (PA), Hagerstown (MD) and Potomac (MD).				
YEARS RACING:	15	SEVEN-WIN SEASON IN 2017, INCLUDING LEE STULTZ MEMORIAL & RED NININGER MEMORIAL				
STARTED RACING:	2009		ACES AT WINCHESTER (VA) SPEEDWAY 1020 & 2021 Port Royal Speedway (PA) opening day winner rich@a2dpr.com			
CURRENT DIVISION:	SUPER LATE MODELS	• 3				
YEARS IN DIVISION:	16	PARTNERS				
WEBSITE:	ADDICTED2DIRTPR.COM/TREVERFEAT	HERS	GEORGE'S USED CARS			
f	@TFEATHERSRACING					
$\times$	@TFEATHERSRACING	EQUIPMEN	T: TEAM ZERO RACE CARS			
Ø	@TFEATHERSRACING		FOX SHOX LEGGETT ENGINE RESEARCH authorized retailer of MRP websites & marketing products!			